

Business negotiation (2)

Reaching an Agreement on the Business/
Not Reaching an Agreement



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- SAM: Look, we are having a small dinner for some of our clients and friends after this. Why don't you join us?
- VICTOR: That's very kind of you. I'll just check with my associate whether they have other arrangements for us.
- SAM: Your associate is most welcome to join us too.
- VICTOR: Thank you - excuse me.
- WALTER: This is Sam Eriks from Eriks imports. He has very kindly invited us to a dinner.
- SAM: Yes, would you like to join us?
- WALTER: Unfortunately I have another engagement, but

thank you for the invitation.
SAM: Well, perhaps you could join us after that for a drink?
WALTER: Sounds great. I'd be happy to.
Where shall we meet?
SAM: How about the lounge bar here. At about ten?
WALTER: I'll see you then. Excuse me...
SAM: Lin. Victor's joining us for dinner.
LIN: Oh wonderful.
VICTOR: I hope you don't mind.
LIN: Of course not, you're most welcome.
SAM: Well, shall we make a move?

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Roleplay

Invite your colleague for an urgent business meeting.