

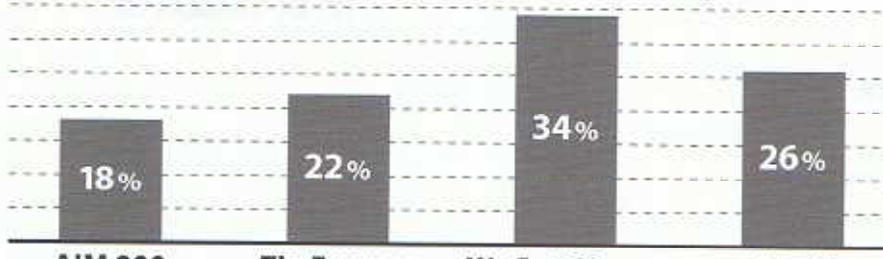
Questions 165-167 refer to the following memo.

To: Sanjaya Ventakesh Office Manager  
From: Barbara Warden Senior Supply & Deliveries Clerk  
Date: May 5  
RE: Express Deliveries

Dear Mr. Ventakesh,

As you requested, we reviewed the major express delivery services operating in the country today, represented by the graph below.

► Market Share of Major Express Delivery Companies



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講師のスカイプチャットにテキスト名を送って下さい

Your teacher can send you the complete material.

Please ask them to send the complete version of this material before the lesson.

Yours sincerely,  
Barbara Warden

165. Why is Barbara Warden writing to Sanjaya Ventakesh?

- (A) To review changes in a market
- (B) To prepare details of a sales plan
- (C) To predict corporate performance
- (D) To provide data for a decision

167. How will Barbara Warden and Sanjaya Ventakesh continue the discussion?

- (A) By sending e-mails
- (B) By talking on the phone
- (C) By meeting in person
- (D) By sending faxes

166. Which company does Barbara Warden prefer?

- (A) AIM 900
- (B) Zip Express
- (C) WeGet2U.com
- (D) FastT